

A few organizations that Dr. Jones has had the pleasure to serve!



Why Hire Dr. Samuel Jones?

DR. JONES ADDS VALUE

“Dr. Jones was one of our favorite speakers at the 2018 National Credit Union Call Center Conference. The attendees were fully engaged, laughed at his jokes and didn't stop talking about his presentation. *He truly has a gift to motivate and capture the audience's' full attention.* I highly recommend Dr. Jones to any group wanting to be encourage and inspired to be a better person. As a meeting planner he is a joy to work with. *He is a true professional, studies his audience, prepares his presentation to their position and an incredibly nice person. I will hire him again.*

-Paula Lyden, Credit Union Association of New Mexico

Dr. Jones will ask you to complete a pre-event questionnaire and then speak with you in-depth before the program to understand the challenges and issues that your participants are facing. And still if needed, he'll talk to whomever you suggest to continue to research, customize and tailor his program to fit your needs. He understands that his success is determined by the success of your event.

Clients book Dr. Jones for keynotes, multiple breakout sessions and/or half day training sessions. His goal is for you to maximize your budget while supporting his efforts to underscore a consistent message for your participants to implement.

METHODOLOGY THAT WORKS

I had the distinct pleasure of hearing Dr. Sam Jones speak at a conference. As a professional who has traveled and heard great speakers across the nation, I can honestly say that Dr. Jones is in my top 5, All Time. Simply put, Dr. Jones is a tremendous motivational, inspirational and transformational speaker. *His method for engaging and connecting with the audience is unique and extremely effective. Our entire audience was overwhelmingly pleased with the very relevant and timely messages that Dr. Jones delivered around personal/professional development, teamwork and functioning effectively outside of our comfort zones.* An exceptional speaker whom I hope to have the pleasure of hearing from again soon.

-Kevin Wren, Utility Industry Professional at Tennessee Valley Authority

Dr. Jones takes pride in ensuring that ALL audience members feel like he is talking directly to each person in the audience. He understands that leadership is leading and growing yourself first in order to impact your environment in a positive manner. And the only way to grow is to recognize your comfort zone and then take steps to soar beyond them. That's when true learning takes place.

RETURN ON INVESTMENT AND REAL EXPERTISE

Dr. Jones' presentations during my time in Leadership Mississippi were instrumental in my professional and personal growth and yet continue to be impactful as time has moved forward. *He's personable, authentic, and passionate about helping others be their BEST! His thought provoking messages are great for building effective leadership teams and personal accountability for creating and meeting expectations. The messages leave you feeling determined, READY, and willing to take the next steps that benefits the TEAM to produce outcomes.*

-Dr. Sabrina Palmer, Director at MS Department of Education

Dr. Jones understands that you're making an investment and it is his desire that it pays off right away by making it easier for audience members to generate greater personal accountability for better results, better services that unleash lasting business growth – now more than ever.

Dr. Jones is not just a speaker; he's a thought leader who share ideas and strategies that can be implemented easily and immediately. He is the author of three books on personal leadership development including *The Man I Never Knew*, *Live Life on Purpose* and *Winning Before & Beyond the Finish Line*. His forthcoming book is titled *Turning Points: How Common Moments Can Have Uncommon Significance*. He currently works in the "real world" of small business as a leadership speaker and mentor as well in the education arena as the Corporate Trainer at Jones College in Ellisville, MS.

EXTREME CUSTOMIZATION

Dr. Jones' passion and engaging presentations to inspire leadership development in others is extraordinary. *He customizes his programs to encourage real-world application, which makes an immediate impact on your team.*

-Jonathan Woodward, Ph.D., Executive Vice President MS Gulf Coast Community College

Even though Dr. Jones has given more than 500, he has never given the same program twice. He always customizes his programs based on client needs, whether that client is a Credit Union, Corporation, Association, Chamber of Commerce or Educational Institution. He doesn't have a routine program. **Your event is NOT ROUTINE!**

For example, many clients will read the outline description of Dr. Jones' four programs and they might say they like bits and pieces from several programs. They'll ask if we can design a program that incorporates those various bits and pieces. The answer is always "YES." And more importantly, Dr. Jones will incorporate your organization's theme, vision, and language.

SUBSTANCE AND STYLE – NOT JUST “MOTIVATION”

“Dr. Jones' energetic and engaging persona brings the audience into the presentation to the point to where he is engaging in conversation WITH the audience and not talking AT the audience. Relevant personal examples and popular culture references are also utilized to help connect the audience with his message. I highly recommend Dr. Sam Jones to be your next conference, meeting or leadership seminar speaker.”

-Jenny Tate, Associate Director of University Communications, Gulf Park Campus – The University of Southern Mississippi

Dr. Jones' unique presentation style of sharing wisdom through storytelling and experiential learning activities leave audience participants with memorable, actionable takeaways they can implement immediately. He also has a distinctive trait to be a “motivational speaker” as well as an “implementation leader.” He recognizes that motivation alone is not enough to combat and overcome the challenges of helping people lead to generate better service, get better customers and bigger sales for lasting business growth. Your people need hard skills and actionable implement now strategies they can take back and use immediately.

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